





THE PIKES PEAK SMALL BUSINESS DEVELOPMENT CENTER HAS BEEN DEDICATED TO HELPING EXISTING AND NEW BUSINESSES GROW AND PROSPER FOR MORE THAN 30 YEARS.



















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Colorado Springs

CYBER CYA WEBINAR



Cybersecurity for Small Business

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Agenda – 2019 Update!

- IT & Cyber
- Information Security
- Cybersecurity
- Governance
- Operations
- Risk Management
- Cultures and Attitudes
- Homework
- Questions





IT & Cyber

- Information Technology
 - Information Technology (IT) refers to all of the computer systems and service support contract agreements that the business uses to be productive.
- Cyber
 - This is a concept that relates the computing environment to the business environment.
 - Cyber = Information Technology which is used to enable the business as described in the previous bullet





Impact for Small Businesses – By the Numbers

- 61 percent of cyber attacks target small business.
- Only 14 percent of small businesses rate their ability to mitigate cyber risks, vulnerabilities and attacks as highly effective.
- 60 percent of small companies go out of business within six months of a cyber attack.
- 48 percent of data security breaches are caused by acts of malicious intent. Human error or system failure account for the rest.





Information Security

- The holistic approach for identifying, categorizing and protecting information related to business activities.
 - Written (hard copy),
 - patient files, business plans, engineering schematics, manifests
 - Electronic
 - computerized information that is processed, transmitted or stored using computing systems (Fax machines, computers, mobile devices)
 - All information that the organization creates, uses or receives should have an information classification scheme.
 - sensitive
 - propitiatory
 - confidential
 - PII
 - public





Cybersecurity

- Cybersecurity is the new "sexy" term for information security.
- While the focus appears to be primarily related to the IT systems, most IT security professionals agree that all aspects of Information Security are encompassed into this new discipline "brand".
- It also includes contractual agreements for service providers of IT and cybersecurity.
 - Many small businesses don't do IT work and hire people or companies to provide these services which introduces risk.
 - Who has access to your data and information?
 - Do you have Non-disclosure Agreements (NDAs)?





Governance

- What laws does the business need to comply with?
 - Based on Industry
 - HIPAA, FERPA, GLBA, FISMA
 - Based on business activities
 - HR, patients, clients, employee, credit card transactions
- What standards does the business need to comply with?
 - PCI-DSS
 - GAAP
 - NIST
 - ISO





Governance

- What laws does the business need to comply with?
 - On September 1, 2018, the Colorado Protections for Consumer Data Privacy law, HB 18-1128, went into effect.
 - The new Privacy Law provisions are part of the Colorado Consumer Protection Act ("CCPA"), in a continued effort to protect personal data.
 - Ties cyber security to privacy, the strongest law in the U.S.
 - If you process, transmit or store a Colorado citizen's personal information, the law applies to you!





Governance

- How does your internal governance strategy align with external governance requirements?
 - Plans
 - Policies
 - Procedures
 - Standards
 - Guidelines





Operations

- How do employees accomplish daily tasks?
 - Scenario Chiropractor Credit Card Information
 - Scenario Dentist and Front Desk PII Breach
 - Phishing Scenario Retail Organization Social Engineering Attack
- Cyber Security Awareness Program
 - includes annual training
 - Posters, articles tabletop exercises



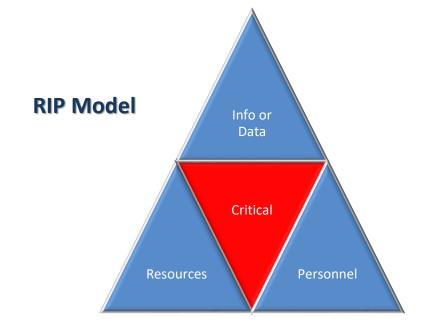


Operations

- Socialize what is important
 - Reward good behavior
 - Develop strategy to correct unacceptable behavior
- How do you conduct incident response and remediation?
 - Who needs to be notified?
 - Internal Call Trees
 - External Law enforcement, Federal or State







Risk Management

IT & Cybersecurity Risk is a business process or activity

- Mitigate apply countermeasures to reduce risk
- Accept risk is minimal
- Avoid eliminate the risk, its to great
- Transfer hire a service provider or purchase cyber insurance

Example: SBDC Customer: Fuel provider problem





Cultures and Attitudes

- What is the culture related to security in your organization?
 - Should be supported from the top
 - Should be enforced
 - Sometimes you need to slay a lion!
 - Be consistent





Lack of Cybersecurity Training for Employees

- The good news is owners are aware of the problem as 86% believe digital risk will continue to grow. But this doesn't mean they are all doing something about it.
- Thirty percent of owners with 11-50 employees don't provide any kind of formal cybersecurity training for their workforce. And alarmingly 7% of businesses don't even update their software regularly.
- This complacency is translating to higher instances of successful cyberattacks. Almost two in three owners or 65% admit they have been a victim. In these cases, computer virus (33%) and phishing (29%) attacks are the top methods used by hackers.





Homework

- Develop a Checklist
 - Look at how your employees are accomplishing tasks identify risks
 - Create Acceptable Use policy Audience is everyone
 - Create Privileged Use policy Audience is IT personnel
 - Identify critical Resources, Information & Personnel (RIP Model)
 - Develop strategies to protect disruption to your business
 - Identify multiple resource sources
 - Protect and backup data & information
 - Cross train critical personnel





Homework

- Develop a Checklist (cont.)
 - Create an information classification scheme
 - Categorize the information
 - Identify the computer systems that inherit the scheme and protect them as well. (Process, transmit or store)
 - Do not make it complex
 - At least identify the important information that you think should be protected and categorize it.
 - How are you vetting your service providers?
 - Do you have signed SLAs?
 - Do they have insurance?
 - Do you have NDAs?





Homework

- Schedule an appointment with the Pikes Peak SBDC to speak to a cyber security consultant!
 - Advantages:
 - Our team of professionals are vetted.
 - We work in various industries and have a wealth of experience.
 - We will work with you to address your concerns.
 - 100% confidential
 - Most of our consultants are small business owners as well and work in our community!





Questions?





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