SUPERCHARGE YOUR BUSINESS ONLINE

PART 1

# TAKING YOUR BUSINESS ONLINE







# You will learn to:

Acquire Social Media Assets Use Availble Tools & Resources

- Search Domains, Purchase, & Setup Your Domain
- Setup Email or Email Alias Using Your New Domain
- Understand Digital Assets You Must Consider & Why

# What's in a URL?

More than just a brand name + .com

https://www.edisonappsco.com/contact

Breaking down a URL

- Scheme http:// and https://
- Subdomain www.
- Second Level Domain brand name
- Top Level Domain .com, .net, .org
- Sub-Directory /page name



# Where do I start?

01

### **Compile list of potential names**

- Generate variations of your brand's name
- Create list of potential domains
  - (ex. myargylesocks, myargylesocksco, 0 argylesockscompany, theargylesocks)

# Where do I start?

# 02

### Search databases

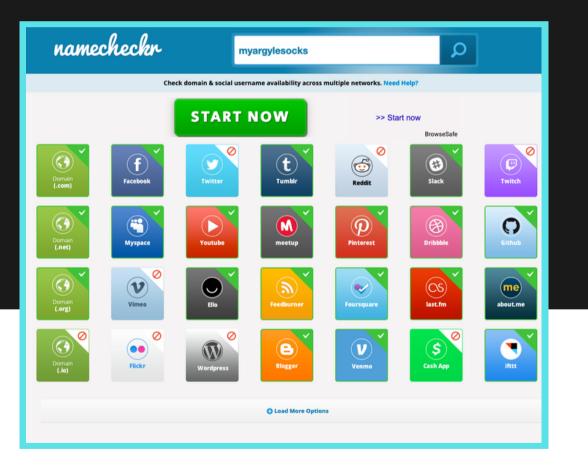
- Search name availability databases for your preferred Domains and TLDs
  - What is a TLD?
  - Why does it matter?
  - Which is right for you, which ones to avoid





### How to search name availability databases

#### www.namecheckr.com



#### namechk.com/

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#### domains.google.com

# **Exploring Domain Name Options**



### Goal is to reduce user friction between digital assets

Try to choose a digital assets.

<u>Domain www.myargylesocks.com</u> Facebook User - myargylesocks90 Instagram User - my\_argylesock\_company Twitter User - argylesocksbyjerry

Try to choose a domain name that matches other available

# Where do I start?

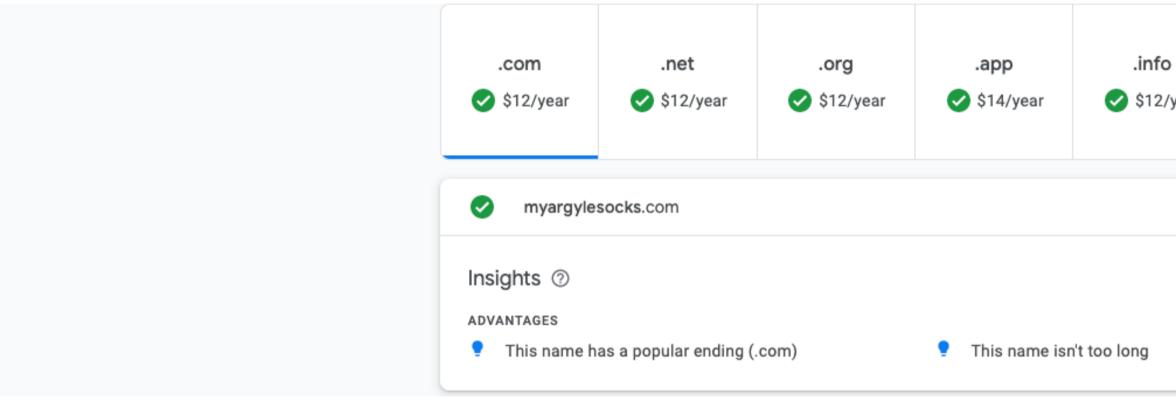
# 03

### Lock them down

- Buy domain(s)
- Setup forwarding email for domain
- Lock down social media assets



### Decide your TLD(s) & Add them to the cart



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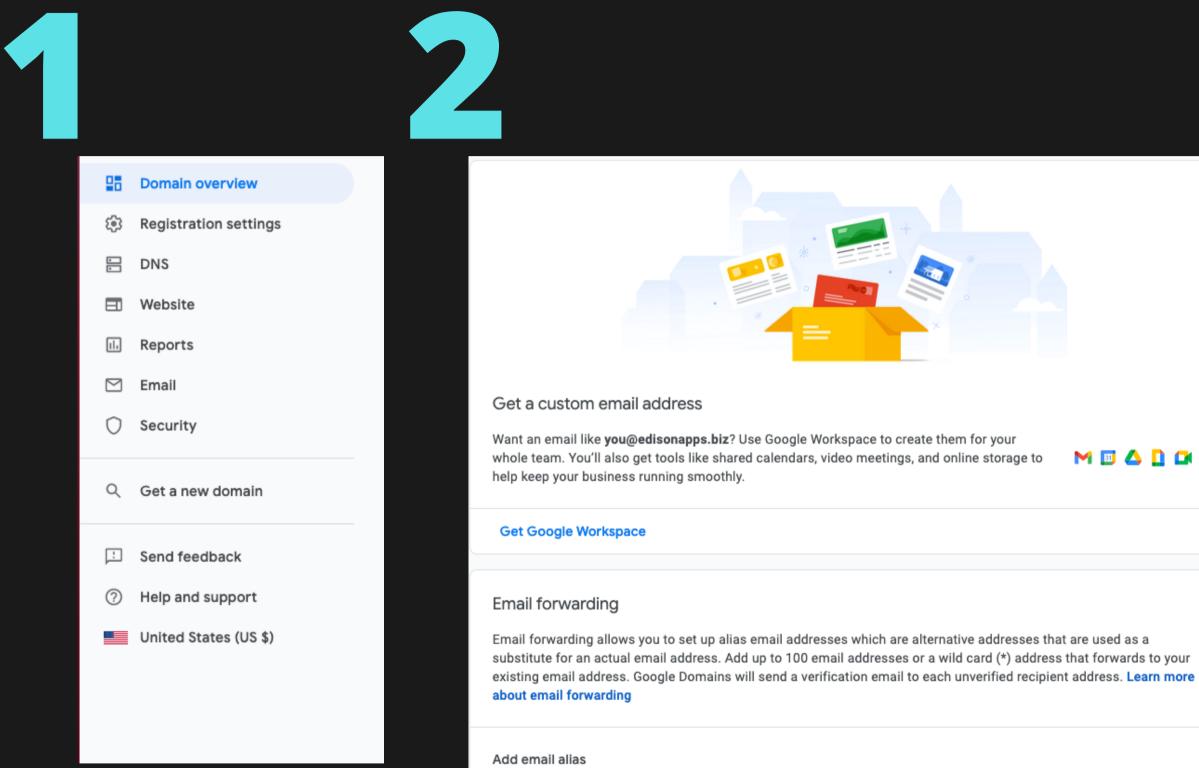
### Checkout

#### Domain Only

Registration ⑦       \$12 / 1 year <ul> <li>Privacy protection is on ⑦</li> <li>Your contact info won't be available to the public. To help protect your info and prevent spam, a third party provides alternate contact info for your domain in the WHOIS directory at no extra cost. See their terms of service. Learn more</li> <li>Auto-renew is on ⑦</li> <li>This domain will be auto-renewed around December 30 every year. You will automatically be billed when the renewal occurs.</li> </ul> Custom email ⑦         \$6/user/mont           Google Workspace         Business Starter
Your contact info won't be available to the public. To help protect your info and prevent spam, a third party provides alternate contact info for your domain in the WHOIS directory at no extra cost. See their terms of service. Learn more         Auto-renew is on ⑦         This domain will be auto-renewed around December 30 every year. You will automatically be billed when the renewal occurs.         Custom email ⑦       \$6/user/mont         ✓       Google Workspace
Google Workspace Business Starter
Look more profession You'll also get tools like s your business running sn Business Starter your business running sn Business Standard
Create your first admin acc Business Plus
Your first account will be a Workspace administrator for myargylesocks.com. Learn more about using Workspace with Google Domains
First name Last name
Username @myargylesocks.com Backup email brandon@edisonappdesign.com

#### Domain + Email

### Setup Forwarding Email (Email Alias)



Alias email

→ Existing recipient email

@edisonapps.biz



### Acquire social media assets that are important to your business/industry!

### THE SAME DAY!

### LIKE... IMMEDIATELY!

### Each Industry Has A Unique Set Of Social Media Assets



#### Restaurants

Reviews, Photos, Offers, Specials

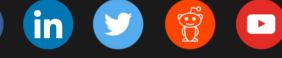






#### B2B

Reputation, Connections, Certifications, Expertise f





### Service Industry

Reviews, Contact, Pricing, Certifications



### Lifestyle Brands

Photos, Stories, Experiences, Products



\*not a comprehensive list\*

### **Not Sure Where To Begin?**

# Top 10 Questions

If you can answer the next 10 questions about your customers, you'll know exactly where to meet them on social media.

2. Where is your audience located? 4. What is their average income? 5. Are they homeowners? 6. What are their hobbies?

### 1. Do you sell or provide services to business or consumers?

- 3. What is the age range of your ideal customer?
- 7. What are other interests that are similar to their hobbies?
- 8. Are they single, married, have kids?
- 9. What challenges do they face or problems they need solved?
- 10. Are they tech savvy or more traditional?



Now that you know who you're targeting - it's time to get in front of them!

Google Terms to use - "Best Social Media Platform for \_\_\_\_\_\_" (blank is your business vertical)



Be aware when setting up your social media assets

Use your business or alias email for all accounts



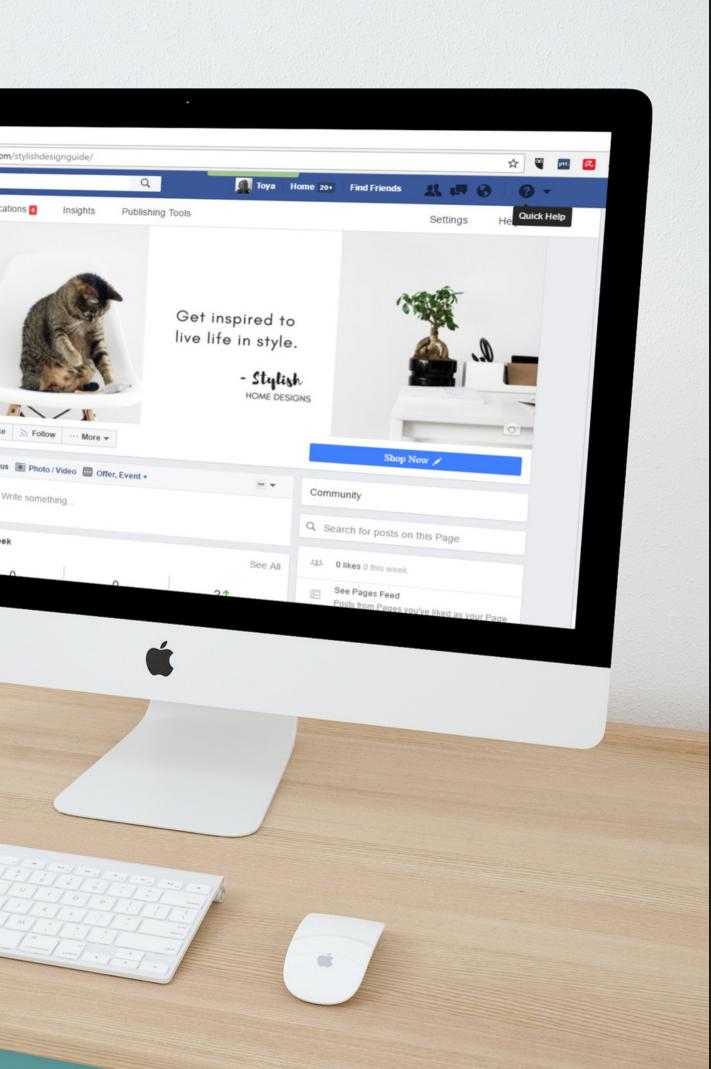




Facebook Pages create your username (facebook.com/username) (it can require 25 likes) That's what friends are for Facebook & Instagram can be managed via Business Suite (all in one hub) Google My Business has specific requirements Not Every Business Qualifies (No P.O Boxes)



Linked In You must add your company profile with photos & info (Otherwise it doesn't exist)



### **Complete Your Profiles**

100% completion is goal Check for accuracy (especially contact info)





Instagram - Choose business account when setting up - use all features -They are FREE



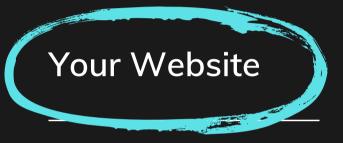
Facebook - Use all the resources - They are FREE (minus your personal data)

Incomplete profiles impact SEO, create negative sentiments and damage brand trust, increases user friction

### Taking Your Business Digital

### upcoming webinars

Digital Assets



#### Part 1

Setting up the foundation for your business' online success.

### Part 2

Building a website, an e-commerce site, or a blog?

Build on the right platform with the right tools to serve your customer's and business' needs.

### Digital Advertising & Marketing

### Part 3

Your online! Yay!

Now let's get traffic to your site, create brand awareness and convert some sales.

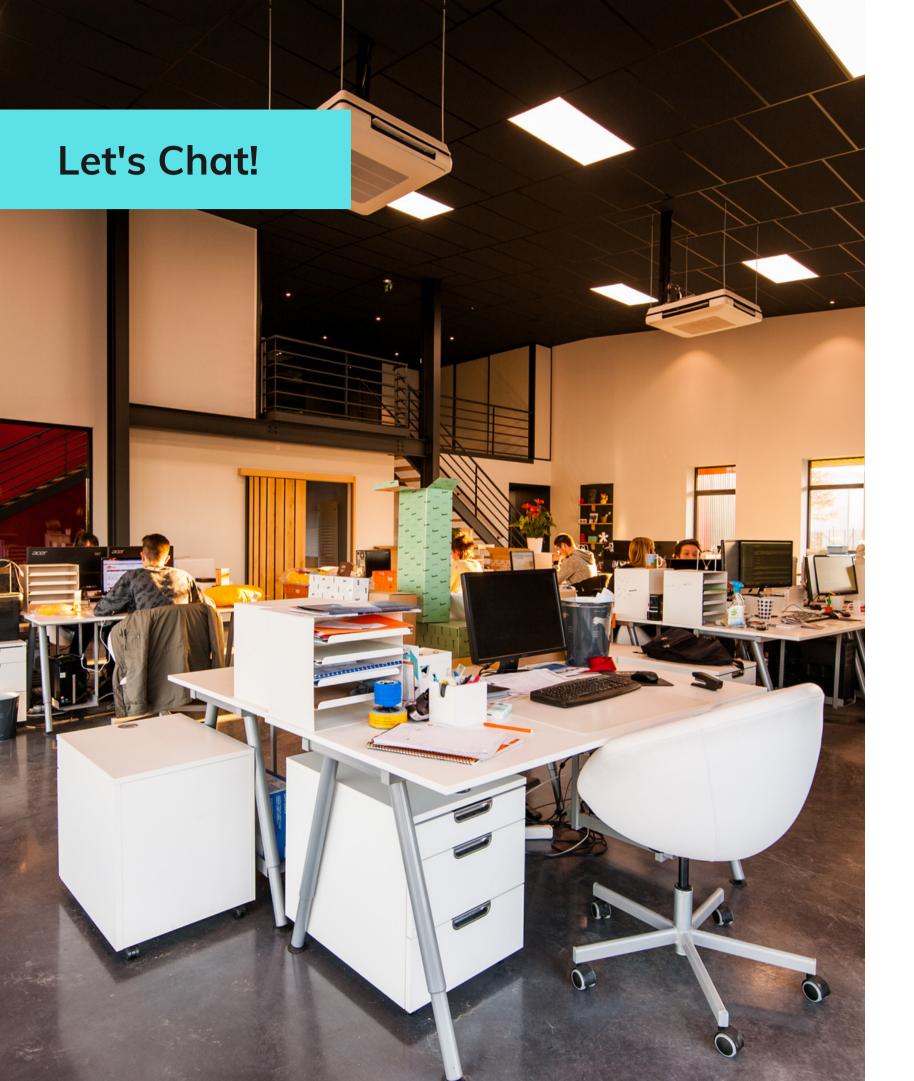
Focusing on Facebook/Instagram Advertising

#### Analyzing Data

#### Part 4

Make smart, informed business decisions by accumulating and analyzing the right data sets.

Make your advertising dollars work for you, not against you.





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# TAKING YOUR BUSINESS DIGITAL Virtual E-Commerce Series

### Part 2 of 4: Website Updates & Modifications January 7 • 11:30 am-1:00 pm